

Monthly Operating Output Statistics (March, 2018)

CAPACITY	Mar-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
RPK (in million)					
Domestic	14979.94	5.32	15.82	42746.07	10.19
Regional	258.78	-0.23	18.2	764.19	10.52
International	6118.6	0.71	16.94	18347.16	12.13
Total	21357.31	3.89	16.17	61857.42	10.76
RTK (in million)					
Domestic	1469.43	10.63	13.54	4136.69	8.66
Regional	25.13	7.3	16.5	72.14	9.93
International	1019.04	19.44	8.69	2864.77	11.29
Total	2513.6	14	11.55	7073.6	9.72
RTK - Cargo and Mail (in million)					
Domestic	137.74	25.81	-2.89	396.71	-2.24
Regional	2.21	72.01	4.08	5.6	4.97
International	478.57	44.95	0.9	1263.15	10.45
Total	618.53	40.28	0.04	1665.46	7.12
Passengers carried (in thousand)					
Domestic	10004.07	6.61	14.5	28321.29	9.35
Regional	203.07	-1.69	15.07	595.38	6.65
International	1466.75	-0.43	22.33	4333.79	13.21
Total	11673.89	5.51	15.44	33250.46	9.79
Cargo and mail carried (in thousand tonnes)					
Domestic	87.08	25.16	-1.34	249.3	-1.08
Regional	1.94	70.13	2.63	4.91	3.75
International	54.52	46.33	1.26	143.41	10.81
Total	143.55	32.94	-0.31	397.62	2.96

CAPACITY	Mar-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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ASK (in million)

Domestic	17852.36	4.58	13.78	51808.75	10.44
Regional	349.98	-0.43	14.64	1041.85	10.26
International	7353.05	2.1	12.53	22230.47	12.46
Total	25555.38	3.78	13.43	75081.07	11.03

ATK (in million)

Domestic	2033.84	3.91	12.72	5895.72	8.77
Regional	40.08	-1.25	12.22	119.67	7.51
International	1416.16	9.03	8.29	4180.17	11.82
Total	3490.09	5.86	10.88	10195.55	9.98

ATK - Cargo and Mail (in million)

Domestic	427.13	1.48	8.9	1232.93	2.87
Regional	8.59	-4.14	4.17	25.9	-1.42
International	754.39	15.93	4.83	2179.42	11.23
Total	1190.11	10.13	6.25	3438.25	7.98

LOAD FACTORS	Mar-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	83.91	0.59	1.48	82.51	-0.19
Regional	73.94	0.15	2.23	73.35	0.17
International	83.21	-1.15	3.14	82.53	-0.25
Total	83.57	0.08	1.97	82.39	-0.2

Cargo and Mail Load Factor

Domestic	32.25	6.24	-3.92	32.18	-1.68
Regional	25.74	11.4	-0.02	21.62	1.32
International	63.44	12.7	-2.47	57.96	-0.41
Total	51.97	11.17	-3.22	48.44	-0.39

LOAD FACTORS	Mar-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	72.25	4.39	0.52	70.16	-0.07
Regional	62.68	4.99	2.3	60.29	1.33
International	71.96	6.27	0.26	68.53	-0.32
Total	72.02	5.14	0.44	69.38	-0.16

China Southern Airlines Company Limited

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