

## Monthly Operating Output Statistics (Oct, 2017)

TRAFFIC	Oct-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
RPK (in million)					
Domestic	13,799.87	3.58	5.9	133,094.72	10.02
Regional	262.46	10.18	14.48	2,425.35	-8.79
International	5,938.30	6.30	22.5	55,777.96	15.94
Total	20,000.63	4.46	10.45	191,298.03	11.38
RTK (in million)					
Domestic	1,360.08	0.89	3.73	13,101.34	8.5
Regional	25.51	9.35	13.94	232.37	-7.14
International	977.37	2.90	18.14	9,219.49	18.74
Total	2,362.96	1.80	9.35	22,553.21	12.27
RTK - Cargo and Mail (in million)					
Domestic	139.37	-12.86	-10.28	1,392.07	-1.87
Regional	2.28	6.57	9.83	19.85	14.34
International	451.68	-0.76	13.45	4,331.87	22.25
Total	593.32	-3.87	6.8	5,743.79	15.35
Passengers carried (in thousand)					
Domestic	9,496.62	4.93	6.16	90,234.33	9.65
Regional	207.47	13.80	16.57	1,929.82	-3.27
International	1,325.40	6.00	20.86	12,723.30	9.94
Total	11,029.49	5.21	7.92	104,887.45	9.42
Cargo and mail carried (in thousand tonnes)					
Domestic	88.17	-10.56	-8.64	861.25	-1.5
Regional	2.00	6.93	7.78	17.75	12.91
International	52.02	-0.38	13.45	491.33	20.81
Total	142.20	-6.87	-1.41	1,370.33	5.67

CAPACITY	Oct-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
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ASK (in million)

Domestic	16,692.24	1.80	6.41	161,212.53	7.82
Regional	338.86	4.36	2.63	3,192.57	-11.69
International	7,359.38	4.12	19.05	68,239.04	14.31
Total	24,390.48	2.53	9.87	232,644.13	9.31

ATK (in million)

Domestic	1,888.68	1.34	4.52	18,393.42	6.6
Regional	39.30	5.16	3.29	371.40	-12.23
International	1,363.11	1.73	15.69	12,966.83	15.4
Total	3,291.10	1.55	8.86	31,731.65	9.74

ATK - Cargo and Mail (in million)

Domestic	386.38	-0.43	-2.2	3,884.30	2.29
Regional	8.81	8.04	5.65	84.07	-14.03
International	700.77	-0.43	12.68	6,825.32	16.39
Total	1,095.96	-0.37	6.89	10,793.68	10.6

LOAD FACTORS	Oct-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
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Passenger Load Factor (RPK/ASK)

Domestic	82.67	1.42	-0.4	82.56	1.65
Regional	77.45	4.09	8.02	75.97	2.42
International	80.69	1.65	2.27	81.74	1.15
Total	82	1.51	0.43	82.23	1.53

Cargo and Mail Load Factor

Domestic	36.07	-5.14	-3.25	35.84	-1.52
Regional	25.86	-0.36	0.98	23.61	5.86
International	64.46	-0.21	0.44	63.47	3.04
Total	54.14	-1.97	-0.04	53.21	2.19

LOAD FACTORS	Oct-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
Overall Load Factor (RTK/ATK)					
Domestic	72.01	-0.32	-0.55	71.23	1.25
Regional	64.9	2.48	6.06	62.57	3.43
International	71.7	0.81	1.49	71.1	2.01
Total	71.8	0.18	0.32	71.07	1.6

China Southern Airlines Company Limited

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