

## KEY OPERATION DATA OF JUNE 2020

TRAFFIC	Jun-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	10282.56	20.71%	-33.48%	47274.96	-49.43%
Regional	5.09	70.37%	-98.38%	184.2	-89.82%
International	336.11	29.03%	-95.20%	10399.67	-75.20%
Total	10623.76	20.97%	-53.34%	57858.83	-57.84%
<b>RTK (in million)</b>					
Domestic	1030.25	19.34%	-31.66%	4748.33	-47.40%
Regional	1.14	4.54%	-96.18%	20.79	-87.89%
International	590.51	7.19%	-46.32%	3613.98	-44.10%
Total	1621.9	14.60%	-38.51%	8383.09	-46.48%
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	114.83	9.07%	-17.04%	587.32	-25.96%
Regional	0.69	-16.38%	-67.14%	4.74	-62.01%
International	560.66	6.26%	15.51%	2711.88	-2.66%
Total	676.18	6.69%	8.03%	3303.95	-8.01%
<b>Passengers carried (in thousand)</b>					
Domestic	7081.51	21.47%	-31.11%	31261.46	-49.24%
Regional	4.79	68.51%	-97.88%	161.45	-88.17%
International	52.32	36.50%	-96.81%	2301.25	-76.58%
Total	7138.62	21.59%	-41.21%	33724.17	-53.66%
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	70.16	9.05%	-16.79%	356.71	-27.09%
Regional	0.7	-13.42%	-61.99%	4.52	-58.92%
International	59.6	3.41%	6.63%	299.38	-7.24%
Total	130.46	6.26%	-8.16%	660.62	-19.73%

CAPACITY	Jun-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
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ASK (in million)

Domestic	14850.66	18.14%	-20.15%	69940.9	-38.22%
Regional	25.54	30.02%	-93.75%	376.59	-84.05%
International	528.43	-4.97%	-93.75%	15441.2	-69.40%
Total	15404.63	17.18%	-43.92%	85758.69	-48.35%

ATK (in million)

Domestic	1645.17	17.79%	-21.08%	7812.05	-39.17%
Regional	3.55	-6.98%	-92.34%	47.89	-82.30%
International	1099.53	-6.29%	-29.31%	6257.42	-32.47%
Total	2748.25	6.78%	-25.45%	14117.37	-36.92%

ATK - Cargo and Mail (in million)

Domestic	308.61	16.33%	-24.85%	1517.37	-42.84%
Regional	1.25	-38.93%	-86.93%	14	-75.91%
International	1051.97	-6.35%	32.49%	4867.71	3.05%
Total	1361.83	-2.07%	12.16%	6399.09	-13.95%

LOAD FACTORS	Jun-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	69.24%	1.48%	-13.87%	67.59%	-14.99%
Regional	19.92%	4.71%	-56.90%	48.91%	-27.72%
International	63.61%	16.76%	-19.09%	67.35%	-15.74%
Total	68.96%	2.16%	-13.92%	67.47%	-15.18%

Cargo and Mail Load Factor

Domestic	37.21%	-2.48%	3.50%	38.71%	8.82%
Regional	55.36%	14.93%	33.34%	33.87%	12.39%
International	53.30%	6.33%	-7.84%	55.71%	-3.27%
Total	49.65%	4.08%	-1.90%	51.63%	3.33%

LOAD FACTORS	Jun-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	62.62%	0.81%	-9.70%	60.78%	-9.51%
Regional	32.16%	3.55%	-32.34%	43.41%	-20.01%
International	53.71%	6.76%	-17.02%	57.76%	-12.01%
Total	59.02%	4.03%	-12.53%	59.38%	-10.61%

China Southern Airlines Company Limited

Note: This document has been distributed for information only. The statistics contained in this document has not been audited, and is subject to change without notice.