

## KEY OPERATION DATA OF APRIL 2020

TRAFFIC	Apr-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	5826.34	3.69%	-61.52%	28473.99	-54.35%
Regional	0.82	-83.94%	-99.73%	176.12	-85.03%
International	205.68	-69.99%	-97.08%	9803.06	-65.21%
Total	6032.84	-4.39%	-73.18%	38453.17	-58.08%
<b>RTK (in million)</b>					
Domestic	609.82	4.81%	-58.66%	2854.75	-52.34%
Regional	0.84	-26.97%	-97.11%	18.56	-83.33%
International	458.11	-11.46%	-58.97%	2472.58	-41.90%
Total	1068.77	-2.87%	-59.22%	5345.89	-48.38%
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	91.78	5.71%	-29.87%	367.22	-28.78%
Regional	0.77	8.96%	-63.20%	3.22	-61.13%
International	439.82	-3.81%	-11.13%	1623.56	-9.32%
Total	532.37	-2.27%	-15.21%	1994	-13.84%
<b>Passengers carried (in thousand)</b>					
Domestic	3837.93	6.13%	-61.81%	18349.96	-55.07%
Regional	0.86	-82.32%	-99.63%	153.81	-82.99%
International	29.65	-77.78%	-98.22%	2210.61	-66.41%
Total	3868.43	3.04%	-67.61%	20714.38	-57.13%
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	55.22	5.04%	-32.30%	222.22	-30.41%
Regional	0.77	16.19%	-58.36%	3.01	-58.78%
International	47.75	-3.71%	-16.73%	182.15	-12.15%
Total	103.73	0.89%	-26.30%	407.39	-23.71%

CAPACITY	Apr-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
----------	--------	---------	---------	--------	---------

ASK (in million)

Domestic	9030.13	-2.96%	-50.55%	42519.56	-43.65%
Regional	14.09	-41.76%	-96.39%	331.4	-78.38%
International	478.23	-68.53%	-94.34%	14394.34	-57.21%
Total	9522.45	-12.23%	-64.86%	57245.3	-48.26%

ATK (in million)

Domestic	991.01	-2.84%	-52.01%	4770.24	-44.53%
Regional	2.92	-16.66%	-93.37%	40.53	-77.04%
International	762.87	3.83%	-51.65%	3984.55	-35.25%
Total	1756.8	-0.08%	-52.35%	8795.33	-41.09%

ATK - Cargo and Mail (in million)

Domestic	178.3	-2.28%	-57.74%	943.48	-47.82%
Regional	1.65	24.55%	-81.51%	10.7	-72.20%
International	719.83	20.38%	-11.93%	2689.06	-13.98%
Total	899.78	15.10%	-27.91%	3643.25	-26.73%

LOAD FACTORS	Apr-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
--------------	--------	---------	---------	--------	---------

Passenger Load Factor (RPK/ASK)

Domestic	64.52%	4.14%	-18.40%	66.97%	-15.68%
Regional	5.85%	-15.37%	-72.46%	53.14%	-23.61%
International	43.01%	-2.09%	-40.35%	68.10%	-15.66%
Total	63.35%	5.19%	-19.64%	67.17%	-15.73%

Cargo and Mail Load Factor

Domestic	51.48%	3.89%	20.46%	38.92%	10.40%
Regional	46.68%	-6.68%	23.22%	30.10%	8.57%
International	61.10%	-15.36%	0.55%	60.38%	3.10%
Total	59.17%	-10.52%	8.86%	54.73%	8.19%

LOAD FACTORS	Apr-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	61.53%	4.49%	-9.89%	59.84%	-9.80%
Regional	28.89%	-4.08%	-37.31%	45.79%	-17.31%
International	60.05%	-10.37%	-10.71%	62.05%	-7.11%
Total	60.84%	-1.74%	-10.24%	60.78%	-8.59%

China Southern Airlines Company Limited

Note: This document has been distributed for information only. The statistics contained in this document has not been audited, and is subject to change without notice.