

KEY OPERATION DATA OF MARCH 2020

TRAFFIC	Mar-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
RPK (in million)					
Domestic	5619.22	148.95%	-64.14%	22647.65	-52.04%
Regional	5.13	-57.09%	-98.26%	175.3	-79.88%
International	685.34	-42.25%	-89.98%	9597.38	-54.59%
Total	6309.69	82.58%	-72.33%	32420.33	-53.17%
RTK (in million)					
Domestic	581.83	146.97%	-61.99%	2244.93	-50.27%
Regional	1.16	-4.49%	-95.97%	17.71	-78.45%
International	517.39	32.55%	-54.29%	2014.47	-35.84%
Total	1100.38	75.47%	-59.11%	4277.11	-44.71%
RTK - Cargo and Mail (in million)					
Domestic	86.83	113.81%	-36.28%	275.43	-28.42%
Regional	0.71	282.28%	-70.88%	2.45	-60.42%
International	457.23	58.54%	-13.13%	1183.74	-8.62%
Total	544.76	65.48%	-18.09%	1461.63	-13.33%
Passengers carried (in thousand)					
Domestic	3616.21	155.53%	-64.89%	14512.03	-52.86%
Regional	4.84	-56.18%	-97.86%	152.96	-77.20%
International	133.4	-42.68%	-91.82%	2180.96	-55.68%
Total	3754.45	126.31%	-69.12%	16845.95	-53.69%
Cargo and mail carried (in thousand tonnes)					
Domestic	52.57	108.06%	-38.06%	167.01	-29.76%
Regional	0.66	282.72%	-68.94%	2.25	-58.92%
International	49.58	57.24%	-18.34%	134.4	-10.39%
Total	102.81	80.46%	-30.40%	303.66	-22.78%

CAPACITY	Mar-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
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ASK (in million)

Domestic	9305.85	92.90%	-50.72%	33489.43	-41.45%
Regional	24.19	-29.17%	-93.57%	317.32	-72.24%
International	1519.66	-38.67%	-81.38%	13916.1	-44.75%
Total	10849.71	47.89%	-60.44%	47722.85	-42.87%

ATK (in million)

Domestic	1019.99	90.92%	-52.47%	3779.24	-42.16%
Regional	3.5	-10.17%	-91.86%	37.61	-71.60%
International	734.73	7.66%	-52.68%	3221.68	-29.59%
Total	1758.22	44.04%	-53.01%	7038.53	-37.39%

ATK - Cargo and Mail (in million)

Domestic	182.46	82.29%	-59.12%	765.19	-44.80%
Regional	1.33	60.53%	-85.58%	9.05	-69.39%
International	597.96	30.15%	-26.90%	1969.23	-14.70%
Total	781.75	39.51%	-38.62%	2743.47	-26.34%

LOAD FACTORS	Mar-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	60.38%	13.59%	-22.59%	67.63%	-14.93%
Regional	21.22%	-13.80%	-57.27%	55.24%	-20.97%
International	45.10%	-2.79%	-38.67%	68.97%	-14.94%
Total	58.16%	11.05%	-24.99%	67.93%	-14.94%

Cargo and Mail Load Factor

Domestic	47.59%	7.02%	17.06%	36.00%	8.24%
Regional	53.36%	30.95%	26.93%	27.08%	6.13%
International	76.46%	13.69%	12.12%	60.11%	4.00%
Total	69.69%	10.94%	17.46%	53.28%	8.00%

LOAD FACTORS	Mar-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	57.04%	12.94%	-14.30%	59.40%	-9.69%
Regional	32.97%	1.96%	-33.61%	47.10%	-14.96%
International	70.42%	13.23%	-2.48%	62.53%	-6.08%
Total	62.58%	11.20%	-9.35%	60.77%	-8.04%

China Southern Airlines Company Limited

Note: This document has been distributed for information only. The statistics contained in this document has not been audited, and is subject to change without notice.