

## Monthly Operating Output Statistics (JULY, 2018)

CAPACITY	Jul-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	15881.68	13.35	12.59	101806.52	11.55
Regional	299.94	12.31	16.32	1886.02	13.86
International	6924.73	11.32	15.42	43691.58	14.53
Total	23106.35	12.72	13.47	147384.13	12.45
<b>RTK (in million)</b>					
Domestic	1510.17	9.64	11.59	9893.85	10.1
Regional	27.93	9.74	15.77	178.8	12.83
International	1107	6.29	17	7084.54	11.81
Total	2645.09	8.21	13.84	17157.19	10.83
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	130.73	-3.48	2.05	939.54	-1.41
Regional	2	8.8	4.05	13.54	1.37
International	510.81	3.33	19.13	3259.72	8.87
Total	643.54	1.89	15.16	4212.8	6.37
<b>Passengers carried (in thousand)</b>					
Domestic	10626.89	12.47	10.56	68033.7	10.31
Regional	223.49	9.08	8.88	1448.59	9.13
International	1586.72	9.28	17.6	10305.93	17.7
Total	12437.1	11.99	11.38	79788.23	11.19
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	81.7	-3.54	3.82	589.46	-0.04
Regional	1.75	5.46	0.48	11.9	-0.85
International	57.92	4.16	19.79	370.32	9.69
Total	141.37	-0.42	9.77	971.68	3.45

CAPACITY	Jul-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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ASK (in million)

Domestic	19217.14	13.7	11.74	123123.89	11.31
Regional	389.4	8.9	21.05	2513.64	14.24
International	8525.84	12.04	16.62	53245.92	14.49
Total	28132.38	13.12	13.3	178883.44	12.28

ATK (in million)

Domestic	2170.48	13.73	12.64	13985.15	10.37
Regional	44.9	11.05	21.69	287.66	12.01
International	1550.66	8.36	18.46	10024.11	12.19
Total	3766.05	11.42	15.07	24296.92	11.13

ATK - Cargo and Mail (in million)

Domestic	440.94	13.84	16.35	2904	6.9
Regional	9.86	19.42	24.04	61.43	4.52
International	783.34	4.98	20.31	5231.98	10.17
Total	1234.13	8.09	18.89	8197.41	8.94

LOAD FACTORS	Jul-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	82.64	-0.26	0.63	82.69	0.18
Regional	77.03	2.34	-3.13	75.03	-0.25
International	81.22	-0.53	-0.85	82.06	0.03
Total	82.13	-0.3	0.13	82.39	0.12

Cargo and Mail Load Factor

Domestic	29.65	-5.32	-4.15	32.35	-2.73
Regional	20.26	-1.97	-3.89	22.04	-0.68
International	65.21	-1.04	-0.65	62.3	-0.74
Total	52.14	-3.18	-1.69	51.39	-1.24

LOAD FACTORS	Jul-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	69.58	-2.59	-0.65	70.75	-0.17
Regional	62.2	-0.74	-3.18	62.16	0.45
International	71.39	-1.39	-0.89	70.67	-0.24
Total	70.24	-2.08	-0.76	70.61	-0.19

China Southern Airlines Company Limited

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