

## Monthly Operating Output Statistics (MARCH, 2019)

CAPACITY	Mar-19	M/M Chg	Y/Y Chg	YTD-19	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	15669.67	-1.28	4.6	47207.26	10.43
Regional	295.16	-3.9	14.06	872.29	14.15
International	6837.08	8.89	11.71	21135.87	15.19
Total	22801.9	1.73	6.75	69215.41	11.89
<b>RTK (in million)</b>					
Domestic	1530.97	-1.16	4.14	4512.64	9.04
Regional	28.66	-5.45	14.05	82.29	14.06
International	1131.89	-0.53	10.87	3140.01	9.41
Total	2691.52	-0.94	6.97	7734.94	9.25
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	136.27	19.48	-1.46	384.7	-3.39
Regional	2.43	-0.97	9.94	6.2	10.57
International	526.42	-9.07	9.61	1295.82	2.19
Total	665.12	-3.2	7.15	1686.71	0.89
<b>Passengers carried (in thousand)</b>					
Domestic	10299.85	-2	2.95	30785.99	8.7
Regional	226.34	-5.05	11.46	670.92	12.69
International	1630.46	2.82	11.15	4921.16	13.55
Total	12156.66	-1.41	4.13	36378.06	9.4
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	84.87	17.34	-2.87	237.77	-4.94
Regional	2.13	0.11	9.5	5.47	11.26
International	60.72	-8.33	11.02	150.03	4.26
Total	147.72	6.54	2.58	393.27	-1.42

CAPACITY	Mar-19	M/M Chg	Y/Y Chg	YTD-19	Y/Y Chg
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ASK (in million)

Domestic	18885.64	3.3	5.8	57176.9	10.37
Regional	376.07	2.89	7.45	1144.72	9.88
International	8162.16	9.62	11.04	25190.99	13.36
Total	27423.87	5.18	7.33	83512.61	11.25

ATK (in million)

Domestic	2146.08	3.74	5.53	6531.22	10.78
Regional	43.04	4.32	7.37	132.64	10.84
International	1553.01	6.85	9.66	4576.32	9.48
Total	3742.13	5.04	7.23	11240.18	10.25

ATK - Cargo and Mail (in million)

Domestic	446.37	5.41	4.48	1385.3	12.33
Regional	9.19	9.55	7.08	29.61	14.31
International	818.42	4.36	8.45	2309.13	5.92
Total	1274	4.77	7.02	3724.04	8.28

LOAD FACTORS	Mar-19	M/M Chg	Y/Y Chg	YTD-19	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	82.97	-3.68	-0.96	82.56	0.04
Regional	78.49	-5.18	4.54	76.2	2.85
International	83.77	-0.56	0.5	83.9	1.33
Total	83.15	-2.73	-0.45	82.88	0.47

Cargo and Mail Load Factor

Domestic	30.53	4.07	-1.84	27.77	-4.52
Regional	26.43	-2.54	0.69	20.92	-0.71
International	64.32	-8.28	0.68	56.12	-2.05
Total	52.21	-3.97	0.06	45.29	-3.32

LOAD FACTORS	Mar-19	M/M Chg	Y/Y Chg	YTD-19	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	71.34	-3.37	-0.95	69.09	-1.1
Regional	66.58	-6.24	3.9	62.04	1.75
International	72.88	-5.03	0.8	68.61	-0.04
Total	71.92	-4.09	-0.17	68.82	-0.63

China Southern Airlines Company Limited

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