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(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1055)

## ANNOUNCEMENT ON KEY OPERATING DATA

This announcement is made based on the operating data for July 2021 of the Group to be published on the Shanghai Stock Exchange and pursuant to Part XIVA of the Securities and Futures Ordinance.

The relevant key operating data was calculated based on the internal statistics of the Group, which may differ from the data disclosed in the relevant periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the relevant information.

This announcement is made based on the operating data for July 2021 of China Southern Airlines Company Limited (the "Company") and its subsidiaries (collectively, the "Group") to be published on the Shanghai Stock Exchange and pursuant to Part XIVA of the Securities and Futures Ordinance.

In July 2021, passenger capacity (measured by available seat kilometres ("ASK")) of the Group increased by 25.27% as compared with the same period last year (a year-on-year ("YoY") basis), of which, passenger capacity for domestic, regional and international routes increased by 25.65%, 162.46% and 10.32%, respectively, as compared with the same period last year. Compared with the same period last year, passenger traffic (measured by revenue passenger kilometres ("RPK")) increased by 32.19%, of which, passenger traffic for domestic and regional routes increased by 33.17% and 161.98%, respectively, while that for international routes decreased by 2.99%, as compared with the same period last year. The passenger load factor was 76.53%, representing an increase of 4.00 percentage points as compared with the same period last year, of which, the passenger load factor for domestic increased by 4.37 percentage points, while that for regional routes and international routes decreased by 0.06 percentage points and 7.46 percentage points, respectively, as compared with the same period last year.

In terms of cargo operations, in July 2021, cargo capacity (measured by available tonne kilometers ("ATK") - Cargo and Mail) decreased by 1.40% as compared with the same period last year. Cargo and mail traffic (measured by revenue tonne kilometres ("RTK") - Cargo and

Mail) decreased by 2.29% as compared with the same period last year. The cargo and mail load factor was 48.86%, representing a decrease of 0.44 percentage points as compared with the same period last year.

In July 2021, the Group has newly launched the following major routes: Beijing Daxing – Nanchang – Beijing Daxing, Zhuhai – Guiyang – Zhuhai (each being seven flights a week).

In July 2021, the Group introduced one aircraft (A321NEO), and disposed of one aircraft (A330-300). As of the end of July 2021, the Group operated a fleet of 869 aircrafts as set out below:

| Aircraft Model    | Self-owned | Finance Lease | Operating Lease | Subtotal |
|-------------------|------------|---------------|-----------------|----------|
| Airbus 380 Series | 4          | 1             | 0               | 5        |
| Airbus 350 Series | 0          | 10            | 0               | 10       |
| Airbus 330 Series | 4          | 29            | 7               | 40       |
| Airbus 320 Series | 99         | 110           | 123             | 332      |
| Boeing 787 Series | 4          | 25            | 10              | 39       |
| Boeing 777 Series | 8          | 21            | 0               | 29       |
| Boeing 737 Series | 163        | 75            | 161             | 399      |
| Boeing 747 Series | 2          | 0             | 0               | 2        |
| EMB190 Series     | 6          | 0             | 0               | 6        |
| ARJ21             | 1          | 6             | 0               | 7        |
| Total             | 291        | 277           | 301             | 869      |

## **KEY OPERATING DATA OF JULY 2021**

|                  |           | July 2021                                      |                      | Cumulative 2021 |                   |  |
|------------------|-----------|--|----------------------|-----------------|-------------------|--|
| Traffic          | Amount    | Month-on-<br>Month<br>("MoM")<br>Change<br>(%) | YoY<br>Change<br>(%) | Amount          | YoY Change<br>(%) |  |
| RPK (in million) |           |  |                      |                 |                   |  |
| Domestic         | 17,168.89 | 33.97  | 33.17                | 99,308.66       | 65.07             |  |
| Regional         | 18.27     | -8.97  | 161.98               | 118.40          | -38.21            |  |
| International    | 376.36    | 12.67  | -2.99                | 2,355.75        | -78.21            |  |
| Total            | 17,563.52 | 33.37  | 32.19                | 101,782.80      | 43.03             |  |
| RTK (in million) |           |  |                      |                 |                   |  |
| Domestic         | 1,593.72  | 27.62  | 28.68                | 9,523.52        | 59.08             |  |
| Regional         | 2.68      | -10.31   | 130.54               | 18.17           | -17.34            |  |
| International    | 550.97    | -12.03   | -2.72                | 4,079.41        | -2.55             |  |
| Total            | 2,147.36  | 14.33  | 18.89                | 13,621.11       | 33.61             |  |

| RTK - Cargo and Mail (in million)           |                                  |        |        |           |        |  |  |
|---|----------------------------------|--------|--------|-----------|--------|--|--|
| Domestic                                    | 107.32                           | -3.55  | -0.86  | 746.99    | 7.36   |  |  |
| Regional                                    | 1.09                             | -10.24 | 95.59  | 7.71      | 45.54  |  |  |
| International                               | 517.82                           | -13.23 | -2.69  | 3,870.34  | 19.17  |  |  |
| Total                                       | 626.23                           | -11.70 | -2.29  | 4,625.04  | 17.12  |  |  |
| Passengers carried                          | Passengers carried (in thousand) |        |        |           |        |  |  |
| Domestic                                    | 11,121.58                        | 31.99  | 23.96  | 65,416.12 | 62.59  |  |  |
| Regional                                    | 17.57                            | -11.29 | 166.02 | 113.47    | -32.48 |  |  |
| International                               | 55.85                            | 4.45   | -8.13  | 390.64    | -83.46 |  |  |
| Total                                       | 11,195.01                        | 31.71  | 23.85  | 65,920.23 | 54.15  |  |  |
| Cargo and mail carried (in thousand tonnes) |                                  |        |        |           |        |  |  |
| Domestic                                    | 64.90                            | -2.94  | -2.97  | 451.31    | 6.48   |  |  |
| Regional                                    | 1.11                             | -9.93  | 98.92  | 7.81      | 54.17  |  |  |
| International                               | 54.75                            | -11.65 | -1.83  | 400.99    | 12.75  |  |  |
| Total                                       | 120.76                           | -7.16  | -1.99  | 860.11    | 9.63   |  |  |

|                                   |                  | <b>July 2021</b>     |                      | Cumulative 2021 |                |  |  |
|-----------------------------------|------------------|----------------------|----------------------|-----------------|----------------|--|--|
| Capacity                          | Amount           | MoM<br>Change<br>(%) | YoY<br>Change<br>(%) | Amount          | YoY Change (%) |  |  |
| ASK (in million)                  |                  |                      |                      |                 |                |  |  |
| Domestic                          | 22,205.76        | 32.76                | 25.65                | 131,975.39      | 50.65          |  |  |
| Regional                          | 51.29            | -11.49               | 162.46               | 345.00          | -12.96         |  |  |
| International                     | 692.59           | 4.15                 | 10.32                | 4,936.41        | -69.25         |  |  |
| Total                             | 22,949.65        | 31.52                | 25.27                | 137,256.79      | 31.91          |  |  |
| ATK (in million)                  | ATK (in million) |                      |                      |                 |                |  |  |
| Domestic                          | 2,539.50         | 34.86                | 25.93                | 15,128.86       | 53.91          |  |  |
| Regional                          | 6.50             | -10.86               | 154.15               | 44.55           | -11.86         |  |  |
| International                     | 801.12           | -15.89               | -13.81               | 6,034.58        | -16.09         |  |  |
| Total                             | 3,347.13         | 17.74                | 13.51                | 21,207.99       | 24.23          |  |  |
| ATK - Cargo and Mail (in million) |                  |                      |                      |                 |                |  |  |
| Domestic                          | 540.98           | 43.24                | 26.97                | 3,251.08        | 67.12          |  |  |
| Regional                          | 1.89             | -9.27                | 135.88               | 13.50           | -9.22          |  |  |
| International                     | 738.79           | -17.23               | -15.38               | 5,590.30        | -2.72          |  |  |
| Total                             | 1,281.66         | 0.73                 | -1.40                | 8,854.88        | 14.90          |  |  |

|             |            | July 2021                    |                              |               | Cumulative 2021                      |  |
|-------------|------------|------------------------------|------------------------------|---------------|--------------------------------------|--|
| Load Factor | Figure (%) | MoM<br>Change<br>(Percentage | YoY<br>Change<br>(Percentage | Figure<br>(%) | YoY Change<br>(Percentage<br>Points) |  |

|                               |              | Points) | Points) |       |        |  |
|-------------------------------|--------------|---------|---------|-------|--------|--|
|                               |              |         |         |       |        |  |
| Passenger Load Fa             | ctor (RPK/AS | 5K)     |         |       |        |  |
| Domestic                      | 77.32        | 0.70    | 4.37    | 75.25 | 6.57   |  |
| Regional                      | 35.61        | 0.98    | -0.06   | 34.32 | -14.02 |  |
| International                 | 54.34        | 4.11    | -7.46   | 47.72 | -19.60 |  |
| Total                         | 76.53        | 1.06    | 4.00    | 74.16 | 5.77   |  |
| Cargo and Mail Lo             | ad Factor    |         |         |       |        |  |
| Domestic                      | 19.84        | -9.62   | -5.57   | 22.98 | -12.79 |  |
| Regional                      | 57.88        | -0.63   | -11.92  | 57.06 | 21.47  |  |
| International                 | 70.09        | 3.24    | 9.14    | 69.23 | 12.72  |  |
| Total                         | 48.86        | -6.88   | -0.44   | 52.23 | 0.99   |  |
| Overall Load Factor (RTK/ATK) |              |         |         |       |        |  |
| Domestic                      | 62.76        | -3.56   | 1.34    | 62.95 | 2.04   |  |
| Regional                      | 41.18        | 0.26    | -4.22   | 40.78 | -2.71  |  |
| International                 | 68.77        | 3.01    | 7.84    | 67.60 | 9.39   |  |
| Total                         | 64.16        | -1.91   | 2.90    | 64.23 | 4.51   |  |

## Notes:

- 1. "RPK(s)" refers to the number of passengers carried multiplied by the kilometers flown;
- 2. "RTK(s)" refers to the load (passenger and cargo) in tonnes multiplied by the kilometers flown:
- 3. "RTK(s) Cargo and Mail" refers to the cargo and mail load in tonnes multiplied by the kilometers flown;
- 4. "ASK(s)" refers to the number of seats available for sale multiplied by the kilometers flown;
- 5. "ATK(s)" refers to the number of tonnes of capacity available for transportation multiplied by the kilometers flown;
- 6. "ATK(s) Cargo and Mail" refers to the number of tonnes of capacity available for the carriage of cargo and mail multiplied by the kilometers flown;
- 7. "Passenger Load Factor" refers to RPK expressed as a percentage of ASK;
- 8. "Cargo and Mail Load Factor" refers to RTK- Cargo and Mail expressed as a percentage of ATK Cargo and Mail;
- 9. "Overall Load Factor" refers to RTK expressed as a percentage of ATK.

The key operating data above was calculated based on the internal preliminary statistics of the Group, which may be subsequently adjusted or differ from the data disclosed in the relevant periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the information given above.

By order of the Board

China Southern Airlines Company Limited

Xie Bing

## Company Secretary

Guangzhou, the People's Republic of China 16 August 2021

As at the date of this announcement, the Directors include Ma Xu Lun and Han Wen Sheng as executive Directors; and Liu Chang Le, Gu Hui Zhong, Guo Wei and Yan Andrew Y as independent non-executive Directors.