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(a joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 1055)

### COMPLETION OF THE NON-PUBLIC ISSUANCE OF A SHARES

Reference is made to the announcements of China Southern Airlines Company Limited (the "Company") dated 30 October 2019, 6 January 2020, 15 April 2020, 26 April 2020, 29 April 2020 and 27 May 2020 (the "Announcements") and the circular of the Company dated 12 November 2019 (the "Circular") in relation to, amongst others, the A Share Issuance of the Company. Unless otherwise defined, capitalised terms used herein shall have the same meaning as those defined in the Announcements and the Circular.

The Company is pleased to announce the following results of the A Share Issuance:

#### 1. NUMBER OF SHARES ISSUED AND ISSUE PRICE

Type of shares: RMB ordinary shares (A Shares)

Number of shares issued: 2,453,434,457 Shares

Issue price: RMB5.21 per Share

Total proceeds: RMB12,782,393,520.97

Net proceeds: RMB12,776,261,540.41

### 2. NUMBER OF SHARES SUBSCRIBED AND LOCK-UP PERIOD

| No. | Placee(s)                                     | Number of shares | Subscription      | Lock-up  |
|-----|---|------------------|-------------------|----------|
|     |   | subscribed       | amount            | period   |
|     |   | (shares)         | (RMB)             | (months) |
| 1   | China Southern Air Holding<br>Company Limited | 2,453,434,457    | 12,782,393,520.97 | 36       |

#### 3. EXPECTED LISTED FOR TRADING DATES

On 17 June 2020, the procedures for registration of the new A Shares with the Shanghai Securities Depository and Clearing Corporation Limited were completed. The new A Shares are subject to trading restrictions, and the lock-up period will be calculated from the day after the completion of registration.

### 4. TRANSFER OF ASSETS

All shares under the A share Issuance were subscribed in cash and did not involve any transfer of non-cash assets.

# 5. CHANGES IN THE TOP TEN SHAREHOLDERS OF THE COMPANY BEFORE AND AFTER THE A SHARE ISSUANCE

### (1) Top ten Shareholders of the Company before the A Share Issuance

As of 30 April 2020, the top ten Shareholders of the Company before the A Share Issuance are as follows:

| No. | Name of Shareholder<br>(full name)   | Number of<br>Shares held<br>(shares) | Percentage of<br>issued A<br>Share capital<br>(%) | Туре  |
|-----|--|--------------------------------------|---|---|
| 1   | China Southern Air Holding<br>Company Limited  | 4,528,431,323                        | 52.65   | A Shares not<br>subject to trading<br>restrictions and A<br>Shares subject to<br>trading restrictions |
| 2   | Hong Kong Securities Clearing<br>Company Limited   | 539,800,664                          | 6.28  | A Shares not subject to trading restrictions  |
| 3   | China National Aviation Fuel<br>Group Corporation  | 490,980,970                          | 5.71  | A Shares not subject to trading restrictions  |
| 4   | China Securities Finance<br>Corporation Limited  | 320,484,156                          | 3.73  | A Shares not subject to trading restrictions  |
| 5   | China Structural Reform Fund Co.,<br>Ltd.  | 242,524,916                          | 2.82  | A Shares not subject to trading restrictions  |
| 6   | Spring Airlines Co., Ltd.  | 140,531,561                          | 1.63  | A Shares not subject to trading restrictions  |
| 7   | Guo Xin Central Enterprise Operation Investment Fund Management (Guangzhou) Co., Ltd. – Guo Xin Central Enterprise Operation (Guangzhou) Investment Fund (LLP) | 70,006,275                           | 0.81  | A Shares not subject to trading restrictions  |
| 8   | Central Huijin Investment Ltd.   | 64,510,900                           | 0.75  | A Shares not subject to trading restrictions  |
| 9   | Zhong Hang Xin Gang Gaurantee Co., Ltd.  | 47,528,800                           | 0.55  | A Shares not subject to trading   |

restrictions

| 10 | Dacheng Fund - ABC - Dacheng - | 41,732,400 | 0.49 | A Shares not       |
|----|--------------------------------|------------|------|--------------------|
|    | CSF Financial Asset Management |            |      | subject to trading |
|    | Plan                           |            |      | restrictions       |

Total: 6,486,531,965 75.42

### (2) Top ten Shareholders of the Company after the A Share Issuance

The top ten Shareholders of the Company upon the completion of registration of the new A Shares issued pursuant to the A Share Issuance are set out as follows:

| No. | Name of Shareholder<br>(full name)                | Number of<br>Shares held<br>(shares) | Percentage<br>of issued A<br>Share<br>capital<br>(%) | Number of<br>Shares<br>subject to<br>trading<br>restrictions<br>(shares) | Туре  |
|-----|---|--------------------------------------|--|--|---|
| 1   | China Southern Air Holding<br>Company Limited     | 6,981,865,780                        | 63.16  | 2,942,637,115  | A Shares not subject to trading restrictions and A Shares subject to trading restrictions |
| 2   | Hong Kong Securities<br>Clearing Company Limited  | 569,912,868                          | 5.16   | -  | A Shares not subject to trading restrictions  |
| 3   | China National Aviation<br>Fuel Group Corporation | 490,980,970                          | 4.44   | -  | A Shares not subject to trading restrictions  |
| 4   | China Securities Finance<br>Corporation Limited   | 320,484,156                          | 2.90   | -  | A Shares not subject to trading restrictions  |
| 5   | China Structural Reform Fund Co., Ltd.            | 242,524,916                          | 2.19   | -  | A Shares not subject to trading restrictions  |
| 6   | Spring Airlines Co., Ltd.                         | 140,531,561                          | 1.27   | -  | A Shares not<br>subject to<br>trading<br>restrictions                                     |
| 7   | Guo Xin Central Enterprise                        | 70,006,275                           | 0.63   | -  | A Shares not  |

|    | Operation Investment Fund<br>Management (Guangzhou)<br>Co., Ltd. – Guo Xin Central<br>Enterprise Operation<br>(Guangzhou) Investment<br>Fund (LLP) |               |       |               | subject to<br>trading<br>restrictions                 |
|----|--|---------------|-------|---------------|---|
| 8  | Central Huijin Investment<br>Ltd.  | 64,510,900    | 0.58  | -             | A Shares not subject to trading restrictions          |
| 9  | Zhong Hang Xin Gang<br>Gaurantee Co., Ltd.   | 47,448,800    | 0.43  | -             | A Shares not<br>subject to<br>trading<br>restrictions |
| 10 | Dacheng Fund - ABC -<br>Dacheng - CSF Financial<br>Asset Management Plan   | 41,732,400    | 0.38  | -             | A Shares not<br>subject to<br>trading<br>restrictions |
|    | Total:   | 8,969,998,626 | 81.14 | 2,942,637,115 | -   |

# 6. CHANGES IN SHAREHOLDING STRUCTURE BEFORE AND AFTER THE A SHARE ISSUANCE

Upon the completion of the A Share Issuance, the number of Shares subject to trading restrictions of the Company has increased by 2,453,434,457 Shares. The changes in shareholding structure of the Company before and after the A Share Issuance are as follows:

| Type of   | Before the A Share Issuance<br>(As of 30 April 2020) |  | Changes After the A Share Issu<br>(As of 17 June 202 |                                 |  |
|---|--|--|--|---------------------------------|--|
| Shares  | Number of<br>Shares<br>(shares)                      | Percentage of<br>total issued<br>share capital | Number of<br>Shares<br>(shares)                      | Number of<br>Shares<br>(shares) | Percentage of<br>total issued<br>share capital |
| Shares<br>subject to<br>trading<br>restrictions | 1,698,824,235  | 13.19%   | 2,453,434,457  | 4,152,258,692                   | 27.09%   |
| Among which:                                    | , ,  |  | , , . ,  | , - ,,                          |  |
| A Shares  | 489,202,658  | 3.80%  | 2,453,434,457  | 2,942,637,115                   | 19.20%   |
| H Shares  | 1,209,621,577  | 9.39%  | -  | 1,209,621,577                   | 7.89%  |
| Shares not subject to trading restrictions      | 11,177,043,703                                       | 86.81%   | -  | 11,177,043,703                  | 72.91%   |
| Among which:                                    |  |  |  |                                 |  |
| A Shares  | 8,111,520,431  | 63.00%   | -  | 8,111,520,431                   | 52.92%   |
| H Shares  | 3,065,523,272  | 23.81%   | -  | 3,065,523,272                   | 20.00%   |
| Total:  | 12,875,867,938                                       | 100.00%  | 2,453,434,457  | 15,329,302,395                  | 100.00%  |

### 7. INTERMEDIARIES

Sponsor (lead underwriter): China International Capital Corporation Limited

Joint lead underwriter: CSC Financial Co., Ltd.

Huatai United Securities Co., Ltd.

Morgan Stanley Huaxin Securities Co., Ltd.

By order of the Board
China Southern Airlines Company Limited
Xie Bing
Company Secretary

Guangzhou, the People's Republic of China 18 June 2020

As at the date of this announcement, the Directors include Wang Chang Shun, Ma Xu Lun and Han Wen Sheng as executive Directors; and Zheng Fan, Gu Hui Zhong, Tan Jin Song and Jiao Shu Ge as independent non-executive Directors.