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(a joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 1055)

# OVERSEAS REGULATORY ANNOUNCEMENT

This announcement is published pursuant to Rule 13.10B of The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "**Hong Kong Listing Rules**").

As China Southern Airlines Company Limited has published the "Announcement of China Southern Airlines Company Limited in relation to the Provision of Loan Guarantees to Hebei Airlines Company Limited by Xiamen Airlines Company Limited" on the Shanghai Stock Exchange, the full text of the announcement is set out below for information purpose. The mentioned transaction is required to be disclosed under the Rules Governing the Listing of Stocks on Shanghai Stock Exchange, and does not constitute any notifiable transaction or connected transaction as defined under the Hong Kong Listing Rules.

By order of the Board

China Southern Airlines Company Limited

Xie Bing

Company Secretary

Guangzhou, the People's Republic of China 11 August 2016

As at the date of this announcement, the Directors include Wang Chang Shun, Yuan Xin An and Yang Li Hua as non-executive Directors, Tan Wan Geng, Zhang Zi Fang and Li Shao Bin as executive Directors; and Ning Xiang Dong, Liu Chang Le, Tan Jin Song, Guo Wei and Jiao Shu Ge as independent non-executive Directors.

# ANNOUNCEMENT OF CHINA SOUTHERN AIRLINES COMPANY LIMITED IN RELATION TO

Notice No.: Lin 2016-039

# THE PROVISION OF LOAN GUARANTEE TO HEBEI AIRLINES COMPANY LIMITED BY XIAMEN AIRLINES COMPANY LIMITED

The board (the "Board") of directors (the "Directors") of the Company and all of its members confirm that the contents of this announcement do not contain misrepresentations, misleading statements or material omission, and jointly and severally accept full responsibilities for the truthfulness, accuracy and completeness of the information contained in this announcement.

# Important notice:

- Guarantor: Xiamen Airlines Company Limited ("Xiamen Airlines")
- Guarantee: Hebei Airlines Company Limited ("Hebei Airlines")
- Amount of this guarantee and the actual balance of guarantee provided: the guarantee was provided by Xiamen Airlines to Hebei Airlines in respect of the loans set out below: the Local and Foreign Currency Borrowings Contract and the Foreign Exchange Loan Contract with a maximum outstanding balance of RMB800 million entered into between Hebei Airlines and Xiamen Jiangtou branch of Industrial and Commercial Bank of China Limited ("ICBC"). The current balance of guarantees provided by Xiamen Airlines to Hebei Airlines is RMB0.
  - No provision of counter-guarantee;
- As of 30 June 2016, the overdue amount in respect of the loan guarantees for training costs of self-sponsored trainee pilots provided by the Company and Xiamen Airlines, a subsidiary of the Company, is approximately RMB2.4588 million and RMB1.377 million, respectively (unaudited);

#### I. SUMMARY OF THE GUARANTEE

#### (I) Basic information of the guarantee

According to the approval and mandate of the Board and the general meeting of China Southern Airlines Company Limited (the "Company"), on 11 August 2016, Xiamen Airlines entered into the Maximum Amount Guarantee Contract with the ICBC, for the purpose of providing loan guarantee for Hebei Airlines, details of which are set out below:

With a view to further broaden the financing channel of Hebei Airlines, during the period from the effective date of the Guarantee Agreement to 30 June 2017, guarantee of joint liability will be provided by Xiamen Airlines, within the maximum outstanding

balance of RMB800 million, in respect of the Local and Foreign Currency Borrowings Contract and the Foreign Exchange Loan Contract entered into between Hebei Airlines and the ICBC.

#### (II) Decision-making procedures

On 11 May 2016, the Board received the extraordinary resolution from China Southern Air Holding Company, a shareholder holding 51.99% shareholdings of the Company directly and indirectly, and resolved to submit to convener of the general meeting in written, the proposal includes to authorize Xiamen Airlines to provide loan guarantees for Hebei Airlines with an aggregate balance up to RMB3.5 billion within the period from 1 July 2016 to 30 June 2017. For further details, please refer to the *Announcement on Adding the Extraordinary Resolution at the Annual General Meeting for the year 2015* dated 12 May 2016, which was published on *China Securities Daily, Shanghai Securities News, Securities Times* and the website of the Shanghai Stock Exchange.

On 27 May 2016, the general meeting of the Company approved through a resolution at the general meeting to authorize Xiamen Airlines to provide loan guarantees to Hebei Airlines with an aggregate balance up to RMB3.5 billion within the period from 1 July 2016 to 30 June 2017. For further details, please refer to the *Announcement of the Resolutions of Annual General Meeting of China Southern Airlines for the year 2015* dated 28 May 2016, which was published on *China Securities Daily, Shanghai Securities News, Securities Times* and the website of the Shanghai Stock Exchange.

#### II. INFORMATION ON THE GUARANTEED PARTY

(I) Overview of the Guaranteed Party

Name of guaranteed party: Hebei Airlines Company Limited

Place of registration: World Trade Plaza Hotel, No. 303 Zhongshan East Road, Shijiazhuang

Legal representative: Mu Jianyong

Registered capital: RMB2.6 billion

Business scope: Domestic air passenger and cargo transport services (operating period is up to 21 October 2016); operation and management of dedicated roads for airport; advertising design, production, agency and publishing; leasing of aviation equipment, tools and devices, and sale of aviation equipment (except for the operation prohibited or restricted by the laws, regulations and the decisions of The State Council);

and import and export goods and technologies (except for the international prohibition and those need to approved).

Material contingencies affecting solvency of the guaranteed party: None

Shareholding structure: Hebei Airlines is owned as to 99.47% by Xiamen Airlines and 0.53% by Shenyang Zhongrui Investment Co., Ltd., respectively.

Financial information for the latest one year and one period:

Unit: RMB million

|                           |                        | As at 30 June 2016 |
|---------------------------|------------------------|--------------------|
| Item                      | As at 31 December 2015 | (unaudited)        |
| Total assets              | 4,778.75               | 4,809.97           |
| Total liabilities         | 3,197.28               | 2,894.30           |
| Total bank loans          | 736.4                  | 530.2              |
| Total current liabilities | 1,952.37               | 2,017.90           |
| Net assets                | 1,581.47               | 1,915.67           |
|                           |                        | January- June 2016 |
|                           | January- December 2015 | (unaudited)        |
| Revenue                   | 1,416.52               | 782.93             |
| Net profit                | 13.71                  | 84.20              |

## (II) Relationship of the Guaranteed Party with the Guarantor and the Company

Xiamen Airlines, a subsidiary of the Company, is owned as to 55% by the Company, 34% by Xiamen Jianfa Group Co., Ltd. and 11% by Fujian Investment and Development Group Company Limited. Hebei Airlines is a subsidiary of Xiamen Airlines, which owns 99.47% shareholdings of Hebei Airlines.

# III. THE MAIN CONTENTS OF GUARANTEE AGREEMENT

## (I) Method and Type of Guarantee

According to the Maximum Amount Guarantee Contract entered into between Xiamen Airlines and the ICBC, Xiamen Airlines agreed to provide guarantee of joint liability, within the maximum outstanding balance of RMB800 million, in respect of the Local and Foreign Currency Borrowings Contract and the Foreign Exchange Loan Contract entered into between Hebei Airlines and the ICBC.

## (II) Scope of Guarantee

According to the Maximum Amount Guarantee Contract entered into between

Xiamen Airlines and the ICBC, the scope of maximum amount guarantee includes the principal amount, interests, compound interests, penalty interests, default interests, liquidated damages, exchange loss (relevant loss resulting from changes in exchange rate), as well as fees to exercise creditor's rights (including but not limited to litigation fees, legal fees, etc.), which exclude the maximum outstanding balance as set out in the Maximum Amount Guarantee Contract.

#### (III) Term of Guarantee

According to the Maximum Amount Guarantee Contract entered into between Xiamen Airlines and the ICBC, the term of guarantee shall be two(2) years starting from the expiry of the term of borrowing under the master contract of borrowing; in the event that ICBC declares the maturity of borrowing ahead of the prescribed maturity date in accordance with the agreements set out in the master contract of borrowing, the term of guarantee shall be two(2) years starting from the next day following the pre-maturity date of the borrowings.

# (IV) Amount of Guarantee

According to the Maximum Amount Guarantee Contract entered into between Xiamen Airlines and the ICBC, the maximum outstanding balance refers to the aggregate balance translated from various currencies into Renminbi at the mid-rate of exchange quoted by ICBC on the date on which the principal creditor's rights for which Xiamen Airlines assumes liability of warranty are determined, but in any event being not exceeding the maximum of RMB800 million.

#### IV. OPINIONS OF THE BOARD

The Board is of the opinion that Xiamen Airlines on provision of loan guarantees to Hebei Airlines, which takes full consideration of the needs in production, operation and development of Hebei Airlines, is conducive for Hebei Airlines to broaden its financing channels, reduce financing costs, and hence is in line with the overall development needs of the Company and Xiamen Airlines.

# V. ACCUMULATED AMOUNT OF EXTERNAL GUARANTEES AND OVERDUE GUARANTEES

As of 30 June 2016, the Company and Xiamen Airlines provided loan guarantees for self-sponsored trainee pilots with respect to their training fees. The outstanding loan guaranteed was approximately RMB388.6733 million and RMB40.8408 million, respectively, representing approximately 0.78% and 0.34% of the Company's audited net assets for the latest period, respectively. The accumulated amount of the overdue guarantee was approximately RMB2.4588 million and RMB1.377 million, respectively (the above figures are unaudited).

# VI. DOCUMENTS AVAILABLE FOR INSPECTION

- 1. Resolutions of Annual General Meeting of the Company for the year 2015
- 2. The Maximum Amount Guarantee Contract
- 3. Audit Report and Financial Statements of Hebei Airlines for the year 2015

Board of Directors of China Southern Airlines Company Limited 11 August 2016